

SUMMER OF SUCCESS

June 15th-August 14th 2020

Our nine-week Summer of Success contest begins June 15, 2020. All applications must have a received date before 10:30 a.m. MST (Mountain Standard Time), Friday, August 14, 2020.

Produce \$40K or More in AP

Earn a \$1,250 bonus

Produce \$30,000 - \$39,999 in AP

Earn a \$1,000 bonus

Produce \$20,000 - \$29,999 in AP

Earn a \$700 bonus

Produce \$15,000 - \$19,999 in AP

Earn a \$325 bonus

Produce \$10,000 - \$14,999 in AP

Earn a \$125 bonus

Qualifications:

1. Agents must be in good standing with the company and have a first year persistency (PI) of at least 80% and a positive advance balance (at the end of the contest.) (PI/P2 persistency must be at least 75% at the end of the contest.)
2. Annuity contracts are factored at 10% towards the contest.
3. Terminated policies do not count towards contest production.